

ONE UNIFIED PLATFORM



LIFT TRUCK SOLUTIONS®

MANAGE YOUR ENTIRE FLEET WITH ONE UNIFIED PLATFORM

In today's world, making an uninformed decision can be costly. It's hard to know what's really happening with your fleet. It can mean missed opportunities, poor productivity, or unnecessary costs. Fleet technology can help take the guesswork out of service repairs and managing your forklift fleet.

Lift Truck Solutions (LTS) is an innovative suite of online tools designed to help fleet managers optimize the performance of material handling assets—with one unified platform.

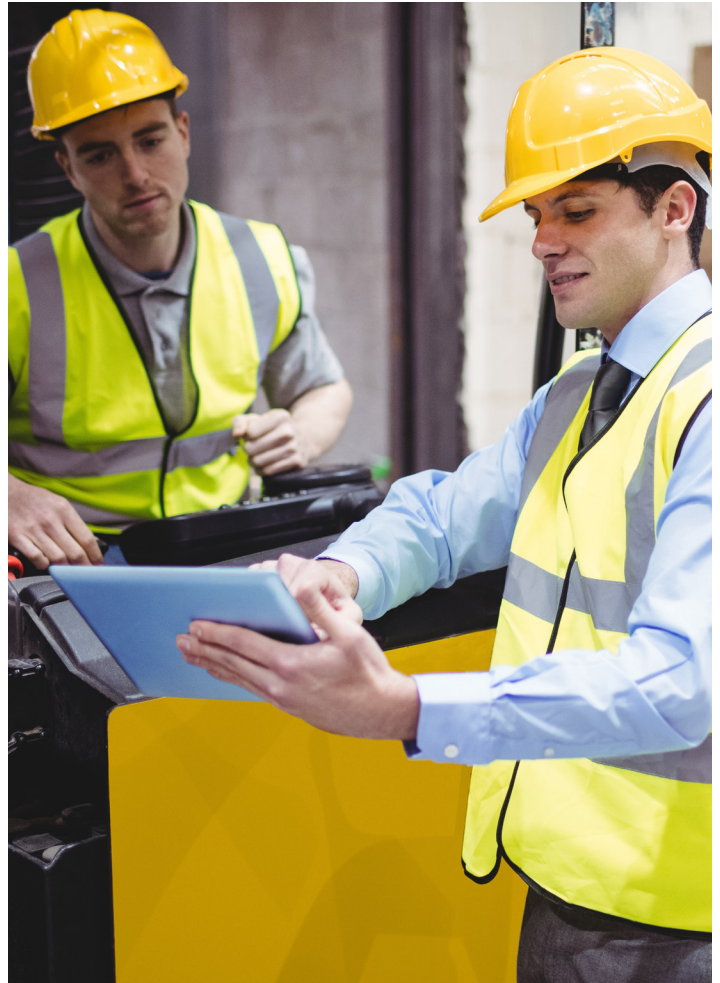
Each application provides easy access to information about your fleet that you didn't have yesterday, so you can make informed decisions that impact your business and bottom line today.

LTS keeps your employees connected with your fleet. Data collected during the service process is automatically uploaded into Fleet Track®, our LTS fleet management system.

Fleet Track provides a user-friendly interface and enhanced functionality that generates a comprehensive view of your equipment. Quickly view and download expense reports, analyze utilization, and review the lifecycle of your fleet.

Communication with your dealer is simplified through the entire service process—from the time you request service through the time the repair is completed, and the final invoice is paid.

We pride ourselves in equipping our customers with the most on-trend and intuitive software solutions. Lift Truck Solutions is the platform that makes the difference between a quality forklift and the complete package. It's a smarter way to do business.



Each application provides secure access to fleet information that you didn't have yesterday, so you can make informed decisions that impact your business and bottom line TODAY.



Fleet Track® is a comprehensive fleet management tool, connecting your employees with your fleet. Powered by the invoicing data provided from LTS, the app is a practical and efficient equipment-tracking tool. Fleet Track provides clear answers to essential questions that help you better manage your forklift fleet.

Quickly track fleet expenses, forklift utilization, lifecycle costs, and planned maintenance. Know when to retire, replace, relocate, or retain any forklift in your fleet. Fleet Track helps you gather important fleet information needed to make informed fleet management decisions.



Reduce Fleet Costs



Make Informed Decisions



Optimize Productivity

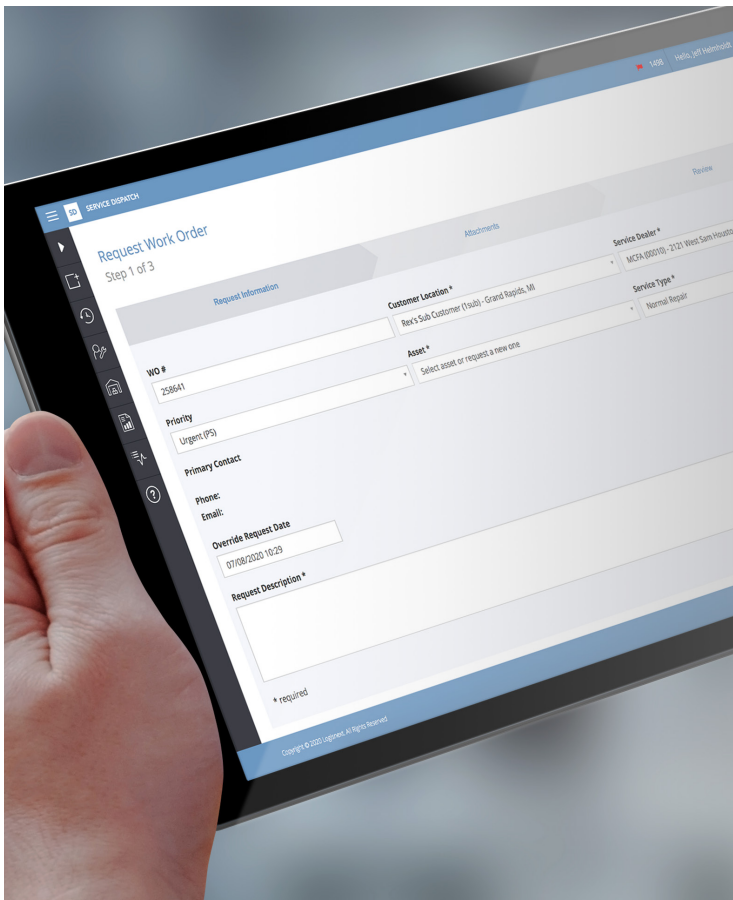
OneBill™



OneBill™ is an online invoicing application that makes it easy to consolidate invoices from multiple locations into one electronically billed statement. No matter the size of your company, OneBill can help reduce your invoice processing time, entry errors, and overhead expenses.

Easily set up consistent labor rates, parts pricing, overtime rates, and standardize billing guidelines across your entire company. OneBill ensures that each location receives the same level of service across the entire dealer network.

OneBill follows a simple online process that requires minimal work from the customer. After the servicing dealer—the dealer performing the repair—enters an invoice into the system, the coordinating lead dealer will review and consolidate the invoices for a given time period (once a month, bi-weekly, etc.) and send one consolidated invoice to you.

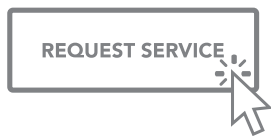


Service Dispatch makes requesting service for one forklift, or many forklifts, across multiple locations quick and easy. The online service request is routed to your local dealer, to ensure an immediate response and limited downtime.

To request service, provide the required information, attach any photos or documents, describe the service need, and submit the request. Service Dispatch automatically sends the request to your local dealer. Easily check the status of your request online or set up email or text message notifications to receive updates and alerts.

Service Dispatch allows you to check the status of your request, review previous work orders, and track your local dealer's response time. With Service Dispatch, you can plan and budget for forklift service repairs with more accuracy.

THE PROCESS OF SERVICE DISPATCH



STEP 1

Select Request Service.



STEP 2

Describe issue or service needed.



STEP 3

Attach photos or documents.



STEP 4

Review and submit the request.



Repair Estimator is an online quoting software application designed to simplify the quoting process. This powerful quoting tool provides an extensive database of forklift repair information that allows dealers to provide you with timely and accurate quotes, no matter the forklift's make or model.

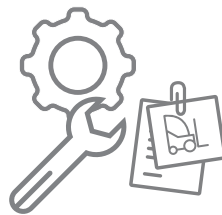
Repair Estimator makes it easy for you to review and manage quotes across your entire company. Every quote you receive will have the same look and simple acceptance process. You can quickly view and accept quotes online or from your mobile device.

REPAIR ESTIMATOR BENEFITS



Unified Repair Quoting Process

Same Look. Same Process. Repair Estimator provides a unified service experience, no matter your location or servicing dealer. Whether your company is large or small, every quote will look the same and follow the same process.



Customized Quotes to Fit Your Needs

Repair Estimator provides specific job information that allows dealers to build quotes more accurately and quickly. With the app, dealers can lean on the experience of the entire dealer network, saving time looking up parts and estimating the labor hours required.



Quick and Easy Acceptance Process

Repair Estimator allows you to choose how you prefer to receive your quotes—whether it's a paper copy, pdf, email, or direct link. Your dealer will receive your preference selections, so you will be provided with a complete and professional quote.

The Parts Store is an online application that provides access to the parts you need at a moment's notice. Purchase forklift parts online, view pricing and availability, manage your shipping, and view previous purchase history through the Parts Store application.

pricing for over 4.2 million replacement parts, regardless of your forklift make and model. Streamlining your parts ordering allows you to spend less time maintaining your forklift fleet and more time running your business.

Whether you're performing a tune-up, replacing a broken tail light, or rebuilding an engine, you can check part availability and



Access Parts 24/7

Order the parts you need whenever you need them. Our Parts Store gives you full access to more than 4.2 million replacement parts 24 hours a day 7 days a weeks.



Easy Site Navigation

Search for parts by truck model, part number, product catalog, or view specific OEM parts manuals. Parts Store is set up to ensure the parts you need are a click away.

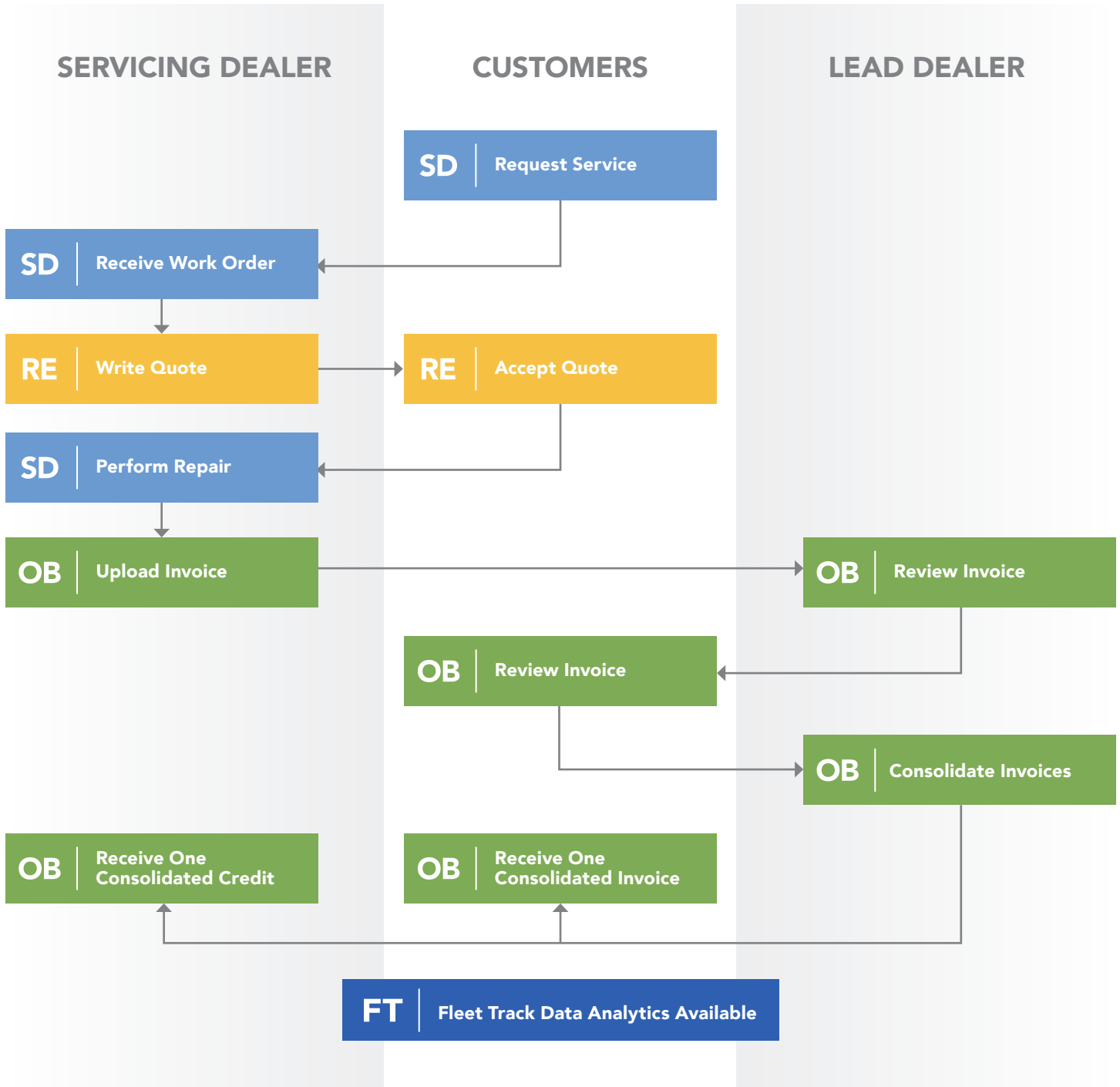


Track Shipments

Tracking information is available for every order. No guessing or wondering; track your package straight to your door.

SEAMLESS SERVICE FOR YOUR ENTIRE FLEET

Lift Truck Solutions provides you with a completely seamless service experience. The tools in the suite are accessible 24/7, giving you full control of your forklift fleet. You can request service, interact with a quote, accept invoices, and view your fleet's data from any phone, tablet, or computer.



Lift Truck Solutions does not require an additional purchase of a telematics software device. LTS is powered by the invoicing and servicing data provided by your dealer. Telematics software may be purchased separately to enhance Lift Truck Solution's offering. Talk with your local dealer for more information.

SCALABLE SOLUTIONS TO FIT YOUR NEEDS



LIFT TRUCK SOLUTIONS®

We understand that not all of the applications in Lift Truck Solutions may be right for every customer. That's why we've made the applications scalable, so you can choose the package that best fits your needs.

BASIC PACKAGE



FLEET TRACK | OneBill

The Basic Package provides the ability to set parts pricing, labor rates, and billing guidelines across multiple locations. Receive one consolidated bill (bi-weekly, monthly, etc.) for your entire company. The Basic Package also includes access to your invoicing data through our fleet management tool, Fleet Track.

PRO PACKAGE



FLEET TRACK | SERVICE DISPATCH | OneBill

The Pro Package offers the same benefits of the Basic Package but includes Service Dispatch, a centralized service request application. Enjoy centralized billing, fleet management software, and set specific service level agreements that ensure a high level of service across your entire company.

PREMIUM PACKAGE



FLEET TRACK | SERVICE DISPATCH | OneBill | REPAIR ESTIMATOR

The Premium Package offers the full benefits of Lift Truck Solutions. Receive seamless service across multiple locations, from the time service is requested until the final invoice is paid. The Premium Package is designed to save your company time and money, while providing important fleet information, so that you can make informed decisions quickly.

PARTS PACKAGE



PARTS STORE

The Parts Package is perfect for the customer that performs the service for their fleet. The Parts Store provides access to the parts you need 24/7. You can purchase forklift parts online, view pricing and availability, manage your shipping, and view your previous purchase history.